# Q4 PCR/LTR PAYOUTS



LEVEL 1 (PCR/LTR)

UP TO \$3.00 PER TIRE

60 MIN. – 124 MAX.

UNITS PER QUARTER

LEVEL 2 (PCR/LTR)

UP TO \$9.00 PER TIRE

125 MIN. – 249 MAX.

UNITS PER QUARTER

LEVEL 3 (PCR/LTR)

UP TO \$12.00 PER TIRE

250 MIN. – 399 MAX.

UNITS PER QUARTER

LEVEL 4 (PCR/LTR)

UP TO \$13.00 PER TIRE

400 MIN. – 749 MAX.

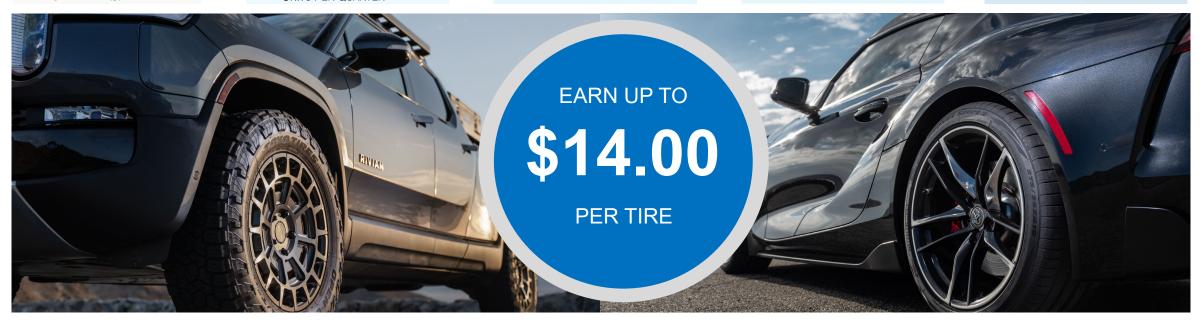
UNITS PER QUARTER

LEVEL 5 (PCR/LTR)

**UP TO \$14.00 PER TIRE** 

750+

Units Per Quarter



## 2025 Q4 (OCT 1ST - DEC 31ST)

- Claim submission deadline is <u>January 15<sup>th</sup></u>.
- Payment via prepaid Mastercard® or direct deposit ACH.

## PRIMARY PURCHASE COMPLIANCE (PPC)

- Purchase at least 60 PCR/LTR units (or 50 TBR units) per quarter.
- At least 75% of units per quarter must be purchased through your Primary dealer. Visit <u>dealerportal.toyotires.com</u> for more details.

## **PCR/LTR ANNUAL VOLUME BONUS (AVB)**

- You may be eligible for up to \$4.00 add'l. per tire.
- For more info, visit <u>dealerportal.toyotires.com</u> or contact your Toyo Tires Regional Sales Manager.













TOYO TIRES

## **Q4 TBR PAYOUTS**



LEVEL 1 (TBR)

**UP TO \$12.00 PER TIRE** 

50 MIN. - 99 MAX.

LEVEL 2 (TBR)

**UP TO \$16.00 PER TIRE** 

100 MIN. - 149 MAX.

UNITS PER QUARTER

LEVEL 3 (TBR)

**UP TO \$20.00 PER TIRE** 150 MIN. - 199 MAX.

**UNITS PER QUARTER** 

LEVEL 4 (TBR)

**UP TO \$25.00 PER TIRE** 

200+

**UNITS PER QUARTER** 



## 2025 Q4 (OCT 1<sup>ST</sup> – DEC 31<sup>ST</sup>)

- Claim submission deadline is January 15th.
- Payment via prepaid Mastercard® or direct deposit ACH.

## PRIMARY PURCHASE COMPLIANCE (PPC)

- Purchase at least 50 TBR units (or 60 PCR/LTR units) per quarter.
- TBR unit purchases are not subject to the PPC. Visit dealerportal.toyotires.com for more details.

## TBR ANNUAL VOLUME BONUS (AVB)

- You may be eligible for up to \$5.00 add'l. per tire.
- For more info, visit dealerportal.toyotires.com or contact your Toyo Tires Regional Sales Manager.





## Q4 PCR/LTR/TBR PAYOUTS



#### **UNITS PER QUARTER**

LEVEL 1 (MIN. – MAX)

• PCR/LTR: 60 - 124

• TBR: 50 - 99

LEVEL 2 (MIN. – MAX)

• PCR/LTR: 125 - 249

• TBR: 100 – 149

LEVEL 3 (MIN. – MAX)

• PCR/LTR: 250 - 399

• TBR: 150 – 199

LEVEL 4 (MIN. – MAX)

• PCR/LTR: 400 - 749

• TBR: 200+

LEVEL 5 (MIN.)

PCR/LTR: 750+

· TBR: N/A

#### **Q4 PAYOUTS PER LEVEL**

Pattern	Level 1	Level 2	Level 3	Level 4	Level 5
Extensa A/S II	\$2.00	\$7.00	\$8.00	\$10.00	\$12.00
Extensa HP II	\$2.00	\$7.00	\$8.00	\$10.00	\$12.00
Proxes Sport A/S+	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
Proxes Sport A/S	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
Proxes Sport	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
Proxes Sport 2	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
Proxes ST III	\$2.00	\$3.00	\$4.00	\$5.00	\$6.00
All Winter	\$2.00	\$3.00	\$4.00	\$5.00	\$6.00
All Orig. Equip.	\$1.00	\$2.00	\$3.00	\$4.00	\$5.00

Pattern	Level 1	Level 2	Level 3	Level 4	Level 5
Celsius II	\$2.00	\$7.00	\$8.00	\$10.00	\$12.00
Celsius Sport	\$2.00	\$7.00	\$8.00	\$10.00	\$12.00
Celsius Cargo	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
H08+	\$2.00	\$5.00	\$6.00	\$7.00	\$8.00
M-55	\$1.00	\$2.00	\$3.00	\$4.00	\$5.00
M655 light truck	\$1.00	\$2.00	\$3.00	\$4.00	\$5.00
Open Country SxS	\$1.00	\$2.00	\$3.00	\$4.00	\$5.00
Open Country Q/T	\$3.00	\$8.00	\$9.00	\$10.00	\$12.00
All Commercial	\$12.00	\$16.00	\$20.00	\$25.00	N/A

Pattern	Level 1	Level 2	Level 3	Level 4	Level 5
Open Country H/T II	\$3.00	\$8.00	\$9.00	\$10.00	\$12.00
Open Country H/T	\$3.00	\$8.00	\$9.00	\$10.00	\$12.00
Open Country C/T	\$3.00	\$5.00	\$6.00	\$7.00	\$8.00
Open Country A/T III	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00
Open Country A/T III EV	\$3.00	\$5.00	\$8.00	\$9.00	\$10.00
Open Country M/T	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00
Open Country R/T	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00
Open Country R/T Trail	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00
Open Country R/T Pro	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00
Open Country R/T Pro	\$3.00	\$9.00	\$12.00	\$13.00	\$14.00

## 2025 Q4 (OCT 1ST - DEC 31ST)

- Claim submission deadline is January 15<sup>th</sup>.
- Payment via prepaid Mastercard® or direct deposit ACH.

## PRIMARY PURCHASE COMPLIANCE (PPC)

- Purchase at least 50 TBR units or 60 PCR/LTR units per quarter.
- At least 75% of units per quarter must be purchased through your Primary dealer, excludes TBR unit purchases. Visit <u>dealerportal.toyotires.com</u> for more details.

### **ANNUAL VOLUME BONUS (AVB)**

- You may be eligible for up to \$5.00 add'l. per tire.
- For more info, visit <u>dealerportal.toyotires.com</u> or contact your Toyo Tires Regional Sales Manager.

QUARTERLY BONUS AWARD (400+ UNITS): 150 IN DRIVEN DOUGH TO PURCHASE MERCHANDISE AND POP ON THE DEALER PORTAL.







# PCR/LTR ANNUAL VOLUME BONUS



LEVEL 1 (PCR/LTR)

\$1.00 BONUS PER TIRE

3,000 MIN. - 5,999 MAX

UNITS PER YEAR

LEVEL 2 (PCR/LTR)

\$2.00 BONUS PER TIRE

6,000 MIN. - 8,999 MAX

**UNITS PER YEAR** 

LEVEL 3 (PCR/LTR)

\$3.00 BONUS PER TIRE

9,000 MIN. - 11,999 MAX

UNITS PER YEAR

LEVEL 4 (PCR/LTR)

\$4.00 BONUS PER TIRE

12,000 PLUS

**UNITS PER YEAR** 



## 2025 (JAN 1ST - DEC 31ST)

- Only units purchased from Q1 2025 Q4 2025 are eligible.
- All PCR/LTR units will be combined for the Annual Volume Bonus.
- Payment will be made in February 2026 via prepaid Mastercard® or direct deposit ACH.
- For more info, visit dealerportal.toyotires.com or contact your Toyo Tires Regional Sales Manager.

## PRIMARY PURCHASE COMPLIANCE (PPC)

- Must be compliant with 75%/25% allocation in each guarter of 2025.
- At least 75% of units per quarter must be purchased through your Primary dealer.
- No more than 25% of units per quarter should be purchased through your Secondary dealer.







## TBR ANNUAL VOLUME BONUS



LEVEL 1 (TBR)

\$2.50 BONUS PER TIRE

800 MIN. - 1,199 MAX

**UNITS PER YEAR** 

LEVEL 2 (TBR)

\$5.00 BONUS PER TIRE

1,200 PLUS

**UNITS PER YEAR** 



## 2025 (JAN 1ST - DEC 31ST)

- Only units purchased from Q1 2025 Q4 2025 are eligible.
- All TBR units will be combined for the Annual Volume Bonus.
- Payment will be made in February 2026 via prepaid Mastercard® or direct deposit ACH.
- For more info, visit <u>dealerportal.toyotires.com</u> or contact your Toyo Tires Regional Sales Manager.

## PRIMARY PURCHASE COMPLIANCE (PPC)

 TBR unit purchases are not subject to the PPC. Visit <u>dealerportal.toyotires.com</u> for more details.





